

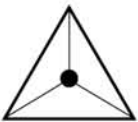
QuadMed's Onsite Clinics Reduce Corporate Costs, Enhance Care

About QuadMed

QuadMed is a leader in employer-sponsored, worksite health care, developing and implementing programs designed to decrease corporate health care costs while optimizing employee health. Founded in 1990 as a small worksite clinic at printing firm QuadGraphics, Wisconsin-based QuadMed now employs its own medical staff, and operates its own lab, pharmacy, rehab and fitness sites.

About the Triple Aim

The Triple Aim is an initiative of the Institute for Healthcare Improvement aimed at helping health care organizations simultaneously achieve improvements in the individual experience of care, the health of the population, and the per capita cost of care.



The *Triple Aim*

The QuadMed Approach:

QuadMed's mission is to provide companies with innovative, high-value health care solutions that improve the overall health and productivity of their people. The company does this by bringing nearly all primary health care services in-house. QuadMed provides coordinated, onsite care for its 22,000 employees and dependents (and selected other employees by contract) at five sites in Wisconsin as well as in Saratoga Springs, NY, and Martinsburg, WV. QuadMed also manages clinics for two other national companies in Wisconsin and Missouri, and offers consulting services to businesses.

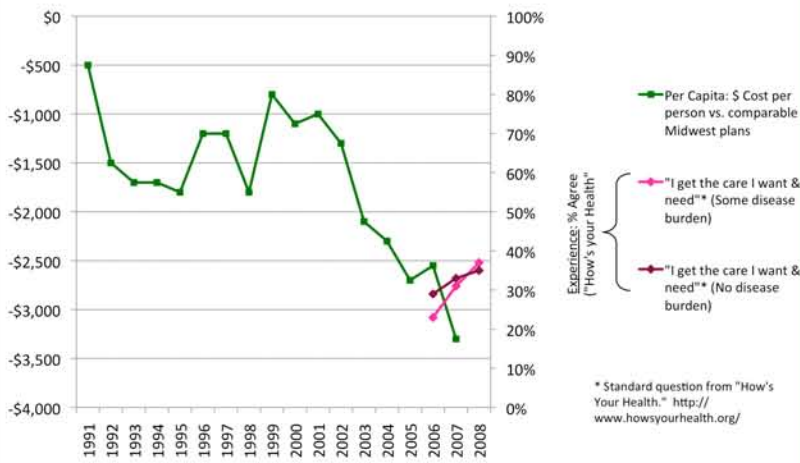
Here is how QuadMed's model addresses the Triple Aim:

Population Health: Thirty- to 90-minute primary care appointments support prevention and wellness at every visit. Benefits design rewards healthy behaviors, including cash awards for measuring and improving health markers such as weight, blood pressure, and cholesterol, and for regular screening tests such as mammograms and colonoscopies.

Patient Experience: Onsite lab, x-ray, pharmacy, and physical and occupational rehabilitation offer convenience and coordinated care. Same-day appointment scheduling, low co-pays and no deductibles, and a focus on relationships aim to engage patients in their care.

Costs: QuadMed invests more in primary care and spends less on hospitalization and pharmacy costs. Costs have risen, as they have everywhere, but at a lower rate than predicted.

QuadMed Results:
Cost Per Capita Cost and Population Health



Results continued

The percent of patients who report receiving "exactly the care they need" has increased steadily for three years.

QuadMed covers each QuadGraphics employee for about \$7,576 — 31% less than the average Wisconsin company.

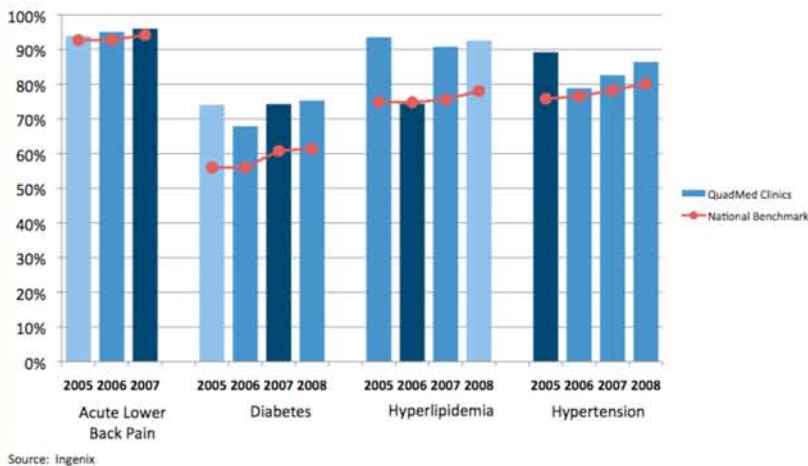
"Who would have thought that health care would become a competitive advantage for a printing company?"

Joel Quadracci, CEO, Quad/Graphics

QuadMed's "WellYou!" program for patients with diabetes improves patient engagement by combining evidence-based practices, patient-centered flexibility such as email and phone consults, and financial incentives such as no-cost medications.

For more information about QuadMed, contact John Neuberger or Bob Wrench, at 1-866-591-6400 email: info@quad-med.com see also www.quad-med.com

QuadMed Use of Evidence-Based Practices



Results: For conditions such as diabetes, hypertension, and hyperlipidemia, QuadMed clinics outperform benchmarks set by other large U.S. employers. Compliance with evidence-based guidelines for those three conditions, as well as for treatment of acute low back pain, exceeds national benchmarks. For example, 2006 data showed that 90% of QuadMed patients had had a lipid profile done in the past year, compared to 80% nationally. Ninety-eight percent of two-year-olds were up to date on immunizations, compared to 68% nationally.

Patient satisfaction surveys indicate that more than 80% of QuadMed patients would recommend QuadMed, and 78% rate the care good or excellent.